

Supplier

Application for Membership



401 N. Michigan Ave., Suite 2200
Chicago, IL 60611
800.355.NPTA (6782) • 312.321.4092
Fax: 312.673.6736 • www.goNPTA.com
E-mail: NPTA@goNPTA.com

NPTA defines a supplier as a firm that supplies products to NPTA member distributors for resale.

COMPANY NAME:

ADDRESS:

CITY:

STATE/PROV:

ZIP/PC:

WEB ADDRESS:

P.O. BOX:

ZIP FOR P.O. BOX:

TOLL FREE PHONE:

PHONE:

FAX:

Year Business Established: _____ **Total Number of Employees:** _____

Your NPTA membership segment is determined by your company's overall product mix. Please indicate your percentage of annual sales (for most recent fiscal year) in the following categories:

- Printing Paper – Commercial printing grades** _____ %
- Printing Paper – Business papers** _____ %
- Packaging** _____ %
- Jan/San** _____ %
- Foodservice** _____ %
- Facility Supplies*** _____ %

** Facility Supplies is considered any product other than paper, packaging, foodservice or jan/san.*

Primary Contact: _____ **Title:** _____

Phone: _____

***E-mail Address:** _____

** The NPTA Alliance does not sell its e-mail list. E-mail addresses are used to provide industry information to members electronically in a timely, cost-effective manner. This person will serve as the main point of contact for all NPTA communication, including membership renewal and monthly e-newsletter correspondence.*

Please list additional individuals in your company who you would like added to our mailing list below, or attach a separate sheet. (Every individual will receive a free subscription to *Paper & Packaging* magazine.) Periodically, NPTA will communicate information pertaining to programs and services geared for specific job roles within your company.

Secondary Contact: _____ Title: _____

E-mail Address: _____

Financial (CFO) Contact: _____ Title: _____

E-mail Address: _____

Human Resources Contact: _____ Title: _____

E-mail Address: _____

Additional Contacts:

Person's Name: _____ Title: _____

E-mail Address: _____

Person's Name: _____ Title: _____

E-mail Address: _____

Print Name & Title of Person Filing Application: _____

Signature of Person Filing Application: _____ **Date:** _____

If you are paying by credit card, please include payment information below.

Name on Card: _____

Credit Card Type: American Express MasterCard Visa

Credit Card Number: _____ **Exp. Date:** _____

Signature: _____ **Date:** _____

Amount Due: _____

Please return completed application along with dues payment to NPTA Headquarters at NPTA@goNPTA.com or 312.673.6736 (fax).

Supplier Membership 2011 Dues Investment Schedule

January 1, 2011- December 31, 2011



401 N. Michigan Ave., Suite 2200
Chicago, IL 60611 - 312.321.4092 or
Toll Free: 800.355.NPTA (6782)
Fax 312.673.6736 – Email:npta@gonpta.com

Your Partner in Education and Leadership

NPTA Alliance dues are based on your sales through distributors (all distribution-related sales). Sales that do not go through any distribution channel may be eliminated from the dues calculation.

Gross Annual Sales Volume Through All Distribution	Dues Investment (U.S. Dollars)
Under \$5 million	\$ 1,800
\$ 5 - 14.9 million	\$ 2,700
\$ 15 - 24.9 million	\$ 3,600
\$ 25 - 74.9 million	\$ 4,500
\$ 75 - 149.9 million	\$ 6,300
\$150 - 299.9 million	\$ 9,300
\$300 - 499.9 million	\$ 13,875
\$500 - 999.9 million	\$ 18,750
Over \$1 billion	\$ 25,000

Changes in Member Status

From time to time, there is a change in company's member status: member companies are acquired, change ownership, join or leave marketing groups, etc. The NPTA Alliance Board of Directors, ever aware of industry dynamics, passed a resolution to help clarify how such changes impact the Association's membership dues.

1. NPTA Alliance dues are calculated on an annual basis, once each year in October of the current year, covering the following year (know as the "Association Year" – January 1 – December 31). This self-assessment by member companies assumes that their company size, sales volume and number of location will remain constant for the next Association Year. The NPTA Alliance Board knows that changes do take place, but for convenience of the members, the Association does not ask members to recalculate their dues at any time during that 12-month period between dues invoices. Dues payments are required within 90 days from the date of the dues mailing.

2. If a member company is purchased by another member company at any time during the Association Year, the acquiring company is asked to continue paying the dues for the company acquired for the next Association Year. After that

time, the acquired company becomes a part of the parent and the parent pays the collected dues based on the aggregate sales volume and total number of locations for the combined entity.

3. When a free-standing NPTA Alliance member company joins a marketing group, buying group or other strategic alliance organization that holds membership in the Association, that company's dues are to be paid by the company (in addition to the group's dues) for the next Association Year. After that time, that company becomes part of the marketing group (from a dues point of view) and the group then pays dues based on its aggregate sales volume and total number of locations.

Example: A member company purchases another member company in June. Both companies have already paid their NPTA Alliance dues for the year and are members in good standing for that Association Year. For the following Association Year, both dues payments are requested. After that, the two companies may be combined into one dues entity. The same is true for a member company joining a marketing group, buying group or other strategic alliance organization that holds membership in the NPTA Alliance.