

Supplier/Service Provider

Application for Membership



401 N. Michigan Ave., Suite 2200
Chicago, IL 60611
800.355.NPTA (6782) • 312.321.4092
Fax: 312.673.6736 • www.gonpta.com

Your Partner in Education and Leadership

COMPANY NAME: _____

ADDRESS: _____

CITY: _____ STATE/PROV: _____ ZIP/PC: _____

WEB ADDRESS: _____ P.O. BOX: _____ ZIP FOR P.O. BOX: _____

TOLL FREE PHONE: _____ PHONE: _____ FAX: _____

Year Business Established: _____ **Applying for Membership as** (check one) **Supplier** **Service Provider**

Sales Volume Information (last fiscal year)

Annual Sales for Entire Company \$ _____

Annual Sales Through all Distribution \$ _____

Printing Paper & Related Products \$ _____

Industrial Paper, Plastics, Packaging & Related Products \$ _____

Other Products Through Distribution \$ _____

TOTAL FOR ALL DISTRIBUTION SALES \$ _____

Primary Contacts

KEY CONTACT: _____ TITLE: _____

*E-MAIL ADDRESS: _____

ALTERNATE CONTACT: _____ TITLE: _____

*E-MAIL ADDRESS: _____

Print Name & Title of Person Filing Application: _____

Signature of Person Filing Application: _____ **Date:** _____

* The NPTA Alliance does not give or sell its e-mail list. E-mail addresses are used to provide industry information to members electronically in a timely, cost-effective manner.

Please list additional people at your headquarters or other locations who you would like added to our mailing list, or attach a separate sheet. (Every person is entitled to a free subscription to *Paper & Packaging* magazine.)

OTHER LOCATIONS TO BE INCLUDED IN YOUR MEMBERSHIP (no additional charge)

Company Name: _____
(If different from headquarters)

KEY CONTACT: _____ TITLE: _____

E-MAIL ADDRESS: _____

ADDRESS: _____

CITY: _____ STATE/PROV: _____ ZIP/PC: _____

WEB ADDRESS: _____ P.O. BOX: _____ ZIP FOR P.O. BOX: _____

TOLL-FREE PHONE: _____ PHONE: _____ FAX: _____

Company Name: _____
(If different from headquarters)

KEY CONTACT: _____ TITLE: _____

E-MAIL ADDRESS: _____

ADDRESS: _____

CITY: _____ STATE/PROV: _____ ZIP/PC: _____

WEB ADDRESS: _____ P.O. BOX: _____ ZIP FOR P.O. BOX: _____

TOLL-FREE PHONE: _____ PHONE: _____ FAX: _____

Company Name: _____
(If different from headquarters)

KEY CONTACT: _____ TITLE: _____

E-MAIL ADDRESS: _____

ADDRESS: _____

CITY: _____ STATE/PROV: _____ ZIP/PC: _____

WEB ADDRESS: _____ P.O. BOX: _____ ZIP FOR P.O. BOX: _____

TOLL-FREE PHONE: _____ PHONE: _____ FAX: _____

Company Name: _____
(If different from headquarters)

KEY CONTACT: _____ TITLE: _____

E-MAIL ADDRESS: _____

ADDRESS: _____

CITY: _____ STATE/PROV: _____ ZIP/PC: _____

WEB ADDRESS: _____ P.O. BOX: _____ ZIP FOR P.O. BOX: _____

TOLL-FREE PHONE: _____ PHONE: _____ FAX: _____

Supplier Membership 2010 Dues Investment Schedule

January 1, 2010- December 31, 2010



401 N. Michigan Ave., Suite 2200
Chicago, IL 60611 - 312.321.4092 or
Toll Free: 800.355.NPTA (6782)
Fax 312.673.6736 – Email:npta@gonpta.com

Your Partner in Education and Leadership

NPTA Alliance dues are based on your sales through distributors (all distribution-related sales). Sales that do not go through any distribution channel may be eliminated from the dues calculation.

Gross Annual Sales Volume Through All Distribution	Dues Investment (U.S. Dollars)
Under \$5 million	\$ 1,800
\$ 5 - 14.9 million	\$ 2,700
\$ 15 - 24.9 million	\$ 3,600
\$ 25 - 74.9 million	\$ 4,500
\$ 75 - 149.9 million	\$ 6,300
\$150 - 299.9 million	\$ 9,300
\$300 - 499.9 million	\$ 13,875
\$500 - 999.9 million	\$ 18,750
Over \$1 billion	\$ 25,000

Changes in Member Status

From time to time, there is a change in company's member status: member companies are acquired, change ownership, join or leave marketing groups, etc. The NPTA Alliance Board of Directors, ever aware of industry dynamics, passed a resolution to help clarify how such changes impact the Association's membership dues.

1. NPTA Alliance dues are calculated on an annual basis, once each year in October of the current year, covering the following year (know as the "Association Year" – January 1 – December 31). This self-assessment by member companies assumes that their company size, sales volume and number of location will remain constant for the next Association Year. The NPTA Alliance Board knows that changes do take place, but for convenience of the members, the Association does not ask members to recalculate their dues at any time during that 12-month period between dues invoices. Dues payments are required within 90 days from the date of the dues mailing.

2. If a member company is purchased by another member company at any time during the Association Year, the acquiring company is asked to continue paying the dues for the company acquired for the next Association Year. After that

time, the acquired company becomes a part of the parent and the parent pays the collected dues based on the aggregate sales volume and total number of locations for the combined entity.

3. When a free-standing NPTA Alliance member company joins a marketing group, buying group or other strategic alliance organization that holds membership in the Association, that company's dues are to be paid by the company (in addition to the group's dues) for the next Association Year. After that time, that company becomes part of the marketing group (from a dues point of view) and the group then pays dues based on its aggregate sales volume and total number of locations.

Example: A member company purchases another member company in June. Both companies have already paid their NPTA Alliance dues for the year and are members in good standing for that Association Year. For the following Association Year, both dues payments are requested. After that, the two companies may be combined into one dues entity. The same is true for a member company joining a marketing group, buying group or other strategic alliance organization that holds membership in the NPTA Alliance.