

# NPTA Membership Dues Assessment Schedule



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## Printing and writing paper during last calendar year through the distribution channel

NPTA dues are based on sales of printing and writing paper through distributors (all distribution-related sales). Sales that do not go through in this sector, or do not go through the distribution channel may be eliminated from the dues calculation.

Gross Annual Sales Volume Through All Distribution	Dues \$ US
Under \$8 million	\$ 1,500
\$ 8 - 14.9 million	\$ 3,000
\$ 15 - 24.9 million	\$ 4,000
\$ 25 - 74.9 million	\$ 5,000
\$ 75 - 149.9 million	\$ 7,000
\$ 150 - 249.9 million	\$ 10,000
\$ 250 - 499.9 million	\$ 15,000
\$ 500 - 749.9 million	\$ 20,000
\$ 750 - 999.9 million	\$ 22,000
\$ 1 - 1.49 billion	\$ 27,000
\$ 1.5 - 2 billion	\$ 30,000
\$ 2 billion or above	\$ 40,000
Service Providers:	\$ 1,000

## Changes in Member Status

From time to time, there is a change in company's membership status: member companies are acquired, change ownership, join or leave marketing groups, etc. The NPTA Board of Directors, ever aware of industry dynamics, passed a resolution to help clarify how such changes impact the Association's membership dues.

1. NPTA dues are calculated on an annual basis, once each year in October of the current year, covering the following year (known as the "Association Year" – January 1 - December 31). This self-assessment by member companies assumes that their company size, sales volume and number of location will remain constant for the next Association Year. The NPTA Board knows that changes do take place, but for convenience of the members, the Association does not ask members to recalculate their dues at any time during that 12-month period between dues invoices. Dues payments are required within 90 days from the date of the dues mailing.
2. If a member company is purchased by another member company at any time during the Association Year, the acquiring company is asked to continue paying the dues

for the company acquired for the next Association Year. After that time, the acquired company becomes a part of the parent and the parent pays the collected dues based on the aggregate sales volume and total number of locations for the combined entity.

3. When a free-standing NPTA member company joins a marketing group, buying group or other strategic alliance organization that holds membership in the Association, that company's dues are to be paid by the company (in addition to the group's dues) for the next Association Year. After that time, that company becomes part of the marketing group (from a dues point of view) and the group then pays dues based on its aggregate sales volume and total number of locations.

**Example:** A member company purchases another member company in June. Both companies have already paid their NPTA dues for the year and are members in good standing for that Association Year. For the following Association Year, both dues payments are requested. After that, the two companies may be combined into one dues entity. The same is true for a member company joining a marketing group, buying group or other strategic alliance organization that holds membership in NPTA.